

Message Text

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42

ACTION NEA-10

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E.O. 11652: N/A
TAGS: ECON, BTIO, EIND, SA
SUBJECT: BECHTEL PROJECTS IN SAUDI ARABIA

REF JIDDA 867

1. STEVE BECHTEL, SR. AND OTHER REPRESENTATIVES OF BECHTEL CORP. CALLED ON AMBASSADOR FEBRUARY 9 TO PROVIDE BRIEFING ON COMPANY ACTIVITIES IN SAUDI ARABIA. ANY OF THE FOLLOWING ACTIVITIES MIGHT WELL PRODUCE SIGNIFICANT TRADE OPPORTUNITIES FOR U.S. FIRMS:

A. JUBAYL PROJECT. GROUP CONFIRMED THAT THEY HAVE BEEN CHOSEN BY ROYAL COMMISSION TO MANAGE INFRASTRUCTURE MASTER PLAN FOR JUBAYL INDUSTRIAL PROJECT (SEE REFTEL). CONTRACT NEGOTIATION IS STILL IN PROGRESS.

B. BECHTEL HAS ALSO SUBMITTED THE FINAL DESIGN FOR THE GIAM NEW RIYADH AIRPORT WHICH THEY HAVE BEEN PLANNING FOR THE SAUDI GOVERNMENT. ACCORDING TO GROUP, THE AIRPORT WILL HAVE THREE RUNWAYS OF 17,000 PLUS FEET EACH; FOUR MAJOR TERMINALS, PLUS A ROYAL TERMINAL LARGER THAN THE TWA TERMINAL IN NEW YORK CITY; 800 HOUSES FOR SAUDIA MAINTENANCE AND SUPPORT PERSONNEL; AND A MOSQUE WHICH CAN ACCOMMODATE 8,000 PERSONS. BECHTEL WILL BE BIDDING

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FOR THE CONSTRUCTION CONTRACT.

C. BECHTEL HAS ALSO MADE A PRELIMINARY APPROACH IN AN EFFORT TO GET THE CONTRACT TO MANAGE THE MASTER PLAN FOR THE YENBO INDUSTRIAL PROJECT. ACCORDING TO THIS GROUP, MOBILE HAS BEEN DECLARED INELIGIBLE BECAUSE IT WILL BE A PART OWNER OF SEVERAL INDUSTRIAL VENTURES TO BE LOCATED AT YENBO. BECHTEL BELIEVES IT HAS THE BEST CHANCE TO OBTAIN THE CONTRACT BECAUSE OF THE WORK DONE FOR JUBAYL, GIVING IT A HEAD START.

2. EMBASSY RECOMMENDS THAT PARA 1.B. BE PUBLISHED AS TRADE OPPORTUNITY. INTERESTED U.S. SUPPLIERS AND SUBCONTRACTORS MAY WISH TO CONTACT BECHTEL AT P.O. BOX 4103 IN RIYADH. PORTER

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Message Attributes

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